



JCAR 2009 Fall Education Calendar

DATE	TIME	COURSE TITLE	MEMBER COST	INSTRUCTOR	HOURS
Register On-line		Print a registration form		Submit Feedback	
Oct 27	8am-12pm	2009 Commission Update	\$35.00	Tony Marietta	4
Oct 27	1pm-5pm	73.5 Ways to Write a Residential Contract	\$40.00	Tony Marietta	4
Nov 6	8:30am-12:30pm	New Construction 101 Home & Profiting w/New Hm Sales	no charge	Ron Meier	3
Nov 9	8am-12pm	2009 Commission Update	\$35.00	Wally Armistead	4
Nov 9	1pm-5pm	Risk Reduction	\$35.00	Wally Armistead	4
Register On-line		Print a registration form		Submit Feedback	
Nov 10	1pm-5pm	NAR Ethics	\$35.00	Wally Armistead	4
Nov 11	9:30am-11:30am	Short Sales	\$15.00	Gary Kujawski	2
Nov 11	1pm-3pm	Real Estate and the new Bankruptcy Act	\$15.00	Gary Kujawski	2
Nov 12	1pm-3pm	Contracts & Consequences	\$20.00	Bruce Jordan	2
Nov 16	9am-12pm	Advanced Contracts	\$40.00	Oliver Frasca	3
Nov 16	1pm-5pm	2009 Commission Update	\$45.00	Oliver Frasca	4
Nov 17	9am-12pm	Investment Analysis	\$15.00	Kennen Cohen	3
Nov 24	8:30am-5pm	SFR: Short Sales & Foreclosure	\$59.00 before 11/10	Chandra Hall	7
Dec	10am-	Understanding the	\$10.00	Lon Welsh	1

1	11:30pm	Economics of Rental Units			
Dec 8	9am-12pm	Short Payoffs, Foreclosure & Dealing with Lenders	\$35.00	Oliver Frasca	3
Dec 8	1pm-5pm	2009 Commission Update	\$45.00	Oliver Frasca	4
Dec 9	9:30am-11:30am	Contract Changes for 2009	\$25.00	Gary Kujawski	2
Dec 9	1pm-3pm	Timeshares 101	\$10.00	Gary Kujawski	2
Dec 10	1pm-4pm	Beginning Staging: Showcased to Sell	\$25.00	Sandy Dixon	3
Dec 14	9am-12pm	New Mid-Year Contract Changes	\$25.00	Wally Armistead	3
Dec 15	8am-12pm	NAR Ethics	\$35.00	Wally Armistead	4
Dec 15	1pm-5pm	2009 Commission Update	\$35.00	Wally Armistead	4
Dec 18	8am-5pm	New Member Ethics and Orientation	N/A	Wally Armistead	6
Dec 21	1pm-4pm	Risk Reduction	\$35.00	Oliver Frasca	3
Dec 22	9:30am-11:30pm	Public Trustee Foreclosure	\$15.00	Gary Kujawski	2
Dec 22	1pm-5pm	2009 Commission Update	\$35.00	Gary Kujawski	4

Classes offered by:

Jefferson County Association of REALTORS

At 950 Wadsworth Blvd, Lakewood 80214

303.233.7831

www.jcar.com