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GRI info.



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**power lunch/
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LEGEND & INFO.



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add to calendar
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education


GRI


CREC


technology


power lunch


designation














special event

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1 Thurs	 Contracts and Forms Review	8a-Noon	4 hrs	Damian Cox, Esq.	\$35 SMDRA (\$40 all others)	  
1 Thurs	 e-Pro Workshop	1:30p-3p	NO CE	Alisa Hagner	NO Charge for REALTORS®	  
5 Mon	 GRI-Selling a New Home is Different (Marketing and Selling New Homes)	8:30a-3:30p	6 hrs	Chandra Hall	\$80 REALTORS® (\$95 all others)	  
	Metrolist PrimeAccess CMA	9a-11a	2 hrs	Cindy Sheahan		

Tues									(\$0 all others)			
6 Tues		FHA Reverse Mortgages	9:30a-11:30a	2 hrs		Doni Dolfinger/ Paulette Wisch			\$0 SMDRA (\$15 all others)			
6 Tues		What's It Worth? Understand and Estimate the Value of a Home by Making Appraisal Style Adjustments	1p-5p	4 hrs		Steve Olson			\$30 SMDRA (\$40 all others)			
7 Wed		2009 CREC Update	8a-Noon	4 hrs		Oliver Frasca			\$40 SMDRA (\$50 all others)			
7 Wed		RESPA and Loan Fraud	1p-5p	4 hrs		Oliver Frasca			\$30 SMDRA (\$40 all others)			
8 Thurs		Foreclosure Fundamentals & the Dos & Don'ts of Short Sales	9a-Noon	3 hrs		Dean Ruybal & Jennifer York			\$30 SMDRA (\$40 all others)			
8 Thurs		Outlook for REALTORS® 1.0	1p-4p	NO CE		David Douglas			\$20 SMDRA (\$30 all others)			
12 Mon		2009 SMDRA Affiliate Appreciation Lunch Free for Affiliates	11a-1p									
13 Tues		Metrolist PrimeAccess Search	9a-11a	2 hrs		Cindy Sheahan			\$0 EVERYONE!			
14 Wed		Intro to Commercial Real Estate-Part 1	8a-Noon	4 hrs		John Starke			\$40 SMDRA (\$55 all others)			
14 Wed		Intro to Commercial Real Estate-Part 2	1p-5p	4 hrs		John Starke			\$40 SMDRA (\$55 all others)			
15 Thurs		Outlook for REALTORS® 2.0	1p-4p	NO CE		David Douglas			\$20 SMDRA (\$30 all others)			
16 Fri		Technology for Professionals: Microsoft Publisher 2007-The Down and Dirty	9:30a-11a	NO CE		Darlene Licastro			\$0 SMDRA (\$15 all others)			
18-20 Sun-Tues		CAR State Convention				Broadmoor Hotel-Colorado Springs						
20 Tues		Property Managers Meeting	9a-10a						SMDRA Education Classroom			
22 Thurs		Outlook for REALTORS® 3.0	1p-4p	NO CE		David Douglas			\$20 SMDRA (\$30 all others)			
24 Sat		2009 CREC Update	9a-1p	4 hrs		Mickey Sanders			\$40 SMDRA (\$50 all others)			
27 Tue		SMDRA Annual Awards Event	9a-10:30a						SMDRA Activity Center			
28 Wed		IBRT-Independent Brokerage Round Table	8:30a-10a						SMDRA Education Classroom			
29 Thurs		1031 Power of Exchange	9a-Noon	3 hrs		Kennen Cohen			\$15 SMDRA (\$30 all others)			










































Nov












3 Tues		GRI-Turning Homeownership Into an Investment Strategy	8:30a-3:30p	6 hrs		Russ Wehner			\$80 REALTORS® (\$95 all others)			
3 Tues		Metrolist Instanet Forms & DocBox	9a-11a	NO CE		Cindy Sheahan			\$0 SMDRA (\$0 all others)			
4 Wed		Increasing Buying Power	9a-10:30a	1 hr		Jim Kaiser			\$0 SMDRA (\$10 all others)			
4 Wed		Reverse Mortgage for Home Purchase	1p-4p	3 hrs		Barry Scoles			\$0 SMDRA (\$15 all others)			

5 Thurs		2009 CREC Update	8a-Noon	4 hrs	Oliver Frasca	\$40 SMDRA (\$50 all others)	  
9 Mon		SFR Certification Core Course: Short Sales & Foreclosures	8:30a-5p	7 hrs	Chandra Hall	\$59 R® by 10/15 \$75 after 10/15	  
10 Tues		GRI-Ethical and Professional Practices / New Member Orientation	8:30a-3:30p 3:30p-5p	6 hrs	Angela Burdick	\$80 REALTORS® (\$95 all others)	  
11 Wed		Veteran's Day Luncheon	11a-1p		SMDRA Members & Guests Share Their Most Memorable Experiences	\$20 EVERYONE Guests Welcome!	 
12 Thurs		The Art of Referral	9a-Noon	NO CE	Matt Hudson	\$0 SMDRA (\$10 all others)	  
12 Thurs		THRIVE Workshop	1p-5p	NO CE	Panel	\$0 SMDRA (\$15 all others)	  
17 Tues		Property Managers Meeting	9a-10a			SMDRA Education Classroom	
17 Tues		Power Lunch for Professionals: Hot Topics at the Division of Real Estate	11:30a-1p	NO CE	Erin Toll	\$0 SMDRA (\$15 all others)	  
18 Wed		IBRT-Independent Brokerage Round Table	8:30a-10a			SMDRA Education Classroom	
18 Wed		Contracts and Forms Review	8a-Noon	4 hrs	Oliver Frasca	\$40 SMDRA (\$50 all others)	  
18 Wed		2009 CREC Update	1p-5p	4 hrs	Oliver Frasca	\$40 SMDRA (\$55 all others)	  
20 Fri		Technology for Professionals: Got Tech? Creating the Master Technology Plan for your Business	9:30a-11a	NO CE	Rich Sands	\$0 SMDRA (\$15 all others)	  
26/27 Th/F		SMDRA Office Closed-Holiday					



Dec

1 Tues		Financing the First Time Home Buyer in Today's Market	9a-11a	2 hrs	Matt Lee	\$0 SMDRA (\$10 all others)	  
1 Tues		2009 CREC Update	1p-5p	4 hrs	Janene Bettin	\$40 SMDRA (\$50 all others)	  
2/3 W/Th		Certified Negotiation Expert (CNE™ Designation)	9a-4p	12 hrs	Oliver Frasca	\$250 SMDRA (\$260 all others)	  
4 Fri		Tenth Annual Trim a Tree For Charity SMDRA Holiday Breakfast	9:15a			SMDRA	
7 Mon		Ninja Selling: Thriving in Turbulent Times	8:30a-5p	7 hrs	Larry Kendall	\$99 SMDRA (\$115 all others)	  
8 Tues		Metrolist PrimeAccess Search	9a-11a	2 hrs	Cindy Sheahan	\$0 SMDRA (\$0 all others)	  
8 Tues		This is Not Your Father's FHA	9a-11a	2 hrs	Max Boyle	\$10 SMDRA (\$20 all others)	  
8 Tues		Real Estate Tax Update	1p-5p	4 hrs	Mary Lou Schwab	\$20 SMDRA (\$30 all others)	  
9/10 W/Th		SRES Designation Senior Real Estate Specialist	8:30a-4:30p	12 hrs	Gail Lyons	\$299 REALTORS®	  
15 Tues		NO MEETING: Property Managers Meeting	9a-10a				
15 Tues		NAR Ethics Update (Only ethics class for FALL 2009)	9a-Noon	3 hrs	Jack O'Connor	\$30 SMDRA (\$40 all others)	  

16 Wed	 IBRT-Independent Brokerage Round Table	8:30a-10a			SMDRA Education Classroom	
16 Wed	 2009 CREC Update	8a-Noon	4 hrs	Oliver Frasca	\$40 SMDRA (\$50 all others)	  
16 Wed	 Advanced Contracts	1p-5p	4 hrs	Oliver Frasca	\$40 SMDRA (\$50 all others)	  
24/25 Th/F	 SMDRA Office Closed-Holiday					
31/1 Th/F	 SMDRA Office Closed-Holiday					

The calendar of classes for the SMDRA GRI Spring Blitz will be posted in December 2009. The GRI classes will be held late January – May 2010.



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